

## **JOB DESCRIPTION**

### **Assistant Manager -Institutional Sales**

1. The Candidate should have minimum 5-6 years of professional working experience Institutional sales of Oncology products (Injections). He should have an expertise in dealing with large institutional clients and top management.
2. He will be responsible for developing and creating market for Oncology products (Injections) for upcoming international standard manufacturing facility
3. He must have excellent sales skills and in-depth product and market knowledge for Oncology products
4. He will be responsible for generating revenue and meeting sales targets from institutional clients
5. He should have excellent communication and team building skills.
6. He must be familiar with current market trends, tools and practices related to Oncology sales.